

Postscript

Written and produced by Bill McDermott

Post Road Liquors

44 Boston Post Road, Wayland, MA 01778 Phone 508/358-4300 Fax 508/358-6697

Upper Falls Liquors

150 Needham Street, Newton, MA 02462 Phone 617/969-9200 Fax 617/965-2105

Auburndale Wine and Spirits

2102 Commonwealth Avenue, Newton, MA 02466 Phone 617/244-2772 Fax 617/244-3273

Wines of the Month



The **2007 Perrin Cote du Rhone Villages** is this producer's finest effort of the past five years. Our first Wine of the Month is made from 50% Grenache and 50% Syrah grapes grown in the best vineyard sites in Cotes du Rhone—that is, those 20% of vineyards entitled to add the word “Villages” to their label. The wine is chock full of spice, blackcurrants, and licorice aromas. On the palate this easy-going red has flavors of spice, pepper and fruits. Not a full-bodied wine but rather light in style. Perrin Cote du Rhone Village is a perfect accompaniment with a full range of food flavors. **On sale for \$12.98.**

Located in the cool, foggy micro-climate of Chile's Rapel Valley, Cono Sur Winery is a practitioner of what's called sustainable agriculture and organic farming. That means no man-made chemicals like fertilizers or pesticides are used on their eco-friendly property. Our featured **Cono Sur Chardonnay (2007)** is aged in stainless steel tanks for 10 months and is completely oak free. Refreshing aromas of citrus, mango, and pineapple lead to a full range of flavors on the palate. This

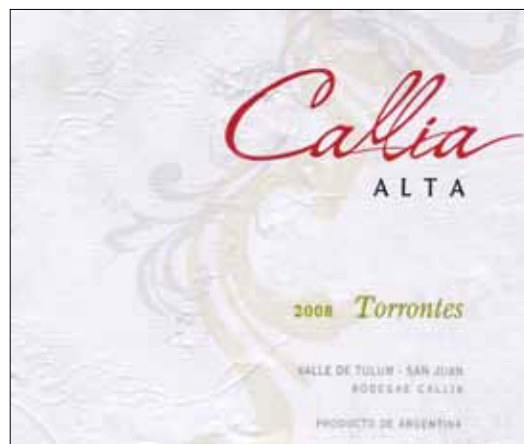
crisp, ripe Chardonnay with tropical fruit flavors and notes of minerality lead to a zesty, elegant finish. Great by itself or serve with pasta with cream sauce or a mild cheddar. **Priced at only \$8.98.**

Our third Wine of the Month for September, **Cycles Gladiator Pinot Noir (2008)**, features an interesting and historic piece of art on the cover. It's a work by French painter G.

Massais completed in 1895 to celebrate the Golden Age of Cycling in France. His “Cycles Gladiator” graces every bottle of this very stylish Pinot Noir.

This wine reminds me more of the lighter, drier style French Burgundy than the heavy sweet Pinot that we've come to expect in this low-price category. Yes, this is pure Pinot Noir with soft flavors of wild berries and plums. It's well balanced and the acidity keeps the wine lively all the way to the finish line. Serve slightly chilled and you will be amazed how well this wine goes with food. Plus, it's easy on the pocket book! **Priced at only \$9.98.** Callia Alta is a new producer in Argentina

that has brought us a clean, bright and refreshing white wine called **Callia Alta Torrontes (2008)**. Think about the sensation of biting into a fresh pear or a fully ripened peach from a farm stand. That's the same kind of experience you'll enjoy from a youthful **Torrontes** wine from the Argentine vineyards. On the nose delicate aromas of roses and orange peels are followed by exotic, well-



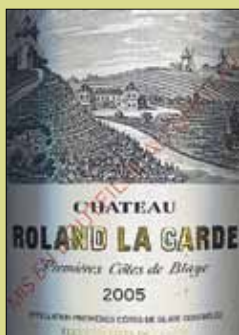
balanced flavors of citrus along with balanced acidity. **Callia Alta Torrontes is offered at the great sale price of \$7.98.**

Tohu Sauvignon Blanc (2008), New Zealand

A very racy, vibrant style made by the Maoris, New Zealand's indigenous people. Fresh and lively on the palate. Aromas of citrus, gooseberry and spice lead into ripe tropical, vibrant fruit flavors. **\$15.99.**

BORDEAUX
OF THE MONTH

2005 CHATEAU
ROLAND LA GARDE
(COTE DE BLAYE)



We just received some additional cases of one of our more popular 2005 Bordeaux, the Chateau Roland La Garde from the Cote De Blaye. The Cote De Blaye is known for

producing high quality wine at a reasonable price—especially in great vintages like 2005. Made from 67% Merlot and 33% Cabernet Sauvignon, this Bordeaux is aged completely in new French oak barrels. The intense dark color reveals a wine of superior concentration and flavors. Full-bodied, with soft tannins and flavors of jammy red fruits with an elegant, fruit driven finish. **Low net price of \$12.98.**

BEST PRICE
ON 2007
DOMAINE DU
VIEUX LAZARET,
CHATEAUNEUF-
DU-PAPE

From the 2007 vintage in Southern Rhone, considered the best in ten years, comes the exceptional Domaine du Vieux Lazaret, Chateauf-neuf-du-Pape. In giving this wine a super rating of 90-92 points, Robert Parker had these comments: "The 2007 Chateauf-neuf-du-Pape's dense ruby/purple color is followed by a bouquet of charcoal, framboise, black raspberries and a hint of spring flowers. It is a rich, full-bodied, concentrated effort with silky tannins and good acidity. Enjoy it over the next 12-15 years." Pay only \$26.98 per bottle. Act now, limited availability at this price.

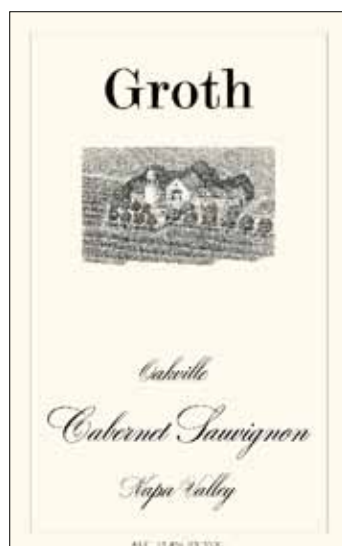
Super Discounts Continue on Four Recession Busters

We are again offering four great wines at deep, deep discounts during the month of September. Stock up and save on these super "Recession Busters."

Liberty School Cabernet Sauvignon (2005): Most of the juice that makes up Liberty School comes from Paso Robles in the Central Coast, home to some of the best buys in California Cabernet. Packed with ripe fruit flavors, followed by a smooth rich finish. Perfect to drink *now*. **On sale for \$11.98.** (Regularly \$ 16.99, save \$5.01.)

Caymus Conundrum, Napa Valley (2007): A unique blend of four white grapes: Sauvignon Blanc, Muscat Canelli, Chardonnay and Viognier. The blending process produces tropical, spicy flavors of apricot, melon and pear. Wonderfully balanced with zesty acidity and a mouthfilling creamy finish.

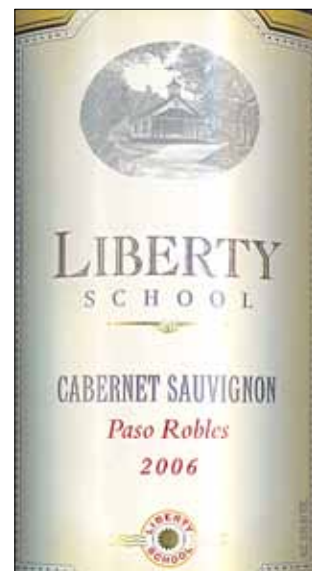
On sale for \$16.98.
(Regular price \$29.99,
save \$13.01.)



Ferrari-Carano Chardonnay (2007):

This Chardonnay has it all...aromas of orange blossom, figs, and green apple lead the way to an abundance of flavors on the palate. Toast, spice, and plump tropical fruit flavors lead to a long creamy finish. **Deep discount to \$16.98.** (Regularly \$34.99, save \$18.01.)

Groth Cabernet Sauvignon, Napa Valley (2006): This is a typical Groth Cabernet with huge gobs of Napa Valley fruit. Soft and supple, the 2006 Groth Cabernet will drink well over the next 15 years. **Only \$37.98.** (Regularly \$54.99, save \$17.01.)



Domaine de la Citadelle Cabernet Sauvignon 2007

Sacre bleu! We have discovered a terrific value in Cabernet /sauvignon that comes from the Rhone Valley. While the Rhone produces many great wines and many great wine values this is the first Rhone Cabernet Sauvignon that we have tasted and it is very good and is a very good value. The Cabernet Sauvignon is the 2007 Domaine de la Citadelle. The estate is in the Cotes du Luberon in the Southeast section of the Rhone. It was founded in 1989 by forward thinking Yves Riusset-Rouard. The 2007 Domaine de la Citadelle Cabernet Sauvignon is 100% Cabernet Sauvignon that is aged for 12 months in casks. This is a terrific wine, full of just enough tannin to give it a great body and mouth feel, complemented by great fruit flavors and a mineral-earth overtone. **Highly recommended!. \$14.99.**

Wines from Australia, New Zealand, Spain and the Rhone Valley

Stock up on some delicious wines that we're featuring this month as part of our sale on wines from Australia, New Zealand, Spain, and the Rhone Valley. Mix and match six or more bottles from these locations and receive a 20% discount. (Sale applies to 750 ml. bottles. Net-priced red-stickered items excluded.)



Hugh Hamilton 'Jim Jim' Shiraz (2006), Australia:

Jim-Jim Shiraz is a whole lot of wine for a very reasonable price. Smooth and satisfying finish with soft tannins melded into a lingering aftertaste. This is a crowd pleaser that friends and family will enjoy. \$12.99.

Marques de Caceres Rioja (2005), Spain:

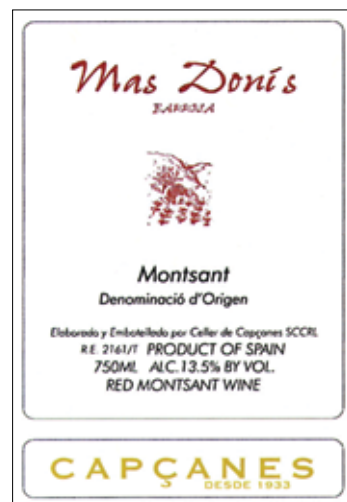
When featuring wines from Spain, I always have to include my favorite Rioja. By introducing the technique of cool fermentation and French Oak, Marques de Caceres changed the way in which Spanish wines were produced. The 2005 possesses a gorgeous nose of dark fruit spices followed by supple, spicy, generous flavors on the palate. Plenty of fruit and good weight on the palate. \$15.99.

Casa Castillo Monastrell (2007), Spain: The juice for Casa Castillo Monastrell comes from vineyards at the bottom of the slopes in southern Spain where the soils are brown and chalky. The wine is made from 100% Monastrell grapes grown on vines at least 25 years old. Aromas of spice and black fruits on the nose. This medium-bodied wine has layers of fruit with flavors of cherry and blueberry. A zesty, lively finish! \$13.99.

Ardevol 'Anjoli' Priorat (2006), Spain: The small and exclusive enclave of Priorat is low on quantity but high on quality. The Ardevol 'Anjoli' is a rich and assertively flavored red that has the Priorat signature taste and character. It features great depth of flavor, a soft cloak of tannins and enough weight to match with heartier fare such as leg of lamb or grilled tenderloin. Tremendous value for an accessible price. \$27.99.

Cellar de Capcanes Mas Donis (2007), Spain

The 2007 Mas Donis has lots of concentration and depth usually not found in a wine at this price point. Made from 85% Garnacha and 15% Syrah from grapes grown on 60-year-old vines. Aromas of black cherry, blueberry and clove. This medium-bodied wine has rich flavors of dark berries, and spice with balanced acidity. Excellent by itself, with grilled food, or with any hearty meal. \$14.99.



Allan Scott Sauvignon Blanc (2008), New Zealand:

This is not just another pretty Sauvignon Blanc from New Zealand's Marlborough region. Earlier this year, a *Wall Street Journal* tasting of more than 50 New Zealand Sauvignon Blancs from 2008 named Alan Scott Sauvignon Blanc as one of its top picks. A zesty wine with flinty grapefruit, lemon and lime flavors ending with a mouthwatering, well balanced finish. \$15.99.

Ninth Island Chardonnay (2007), Tasmania: In crafting this cutting-edge selection, the winemakers sought to maximize the natural cool climate flavors and aromas of Chardonnay without the use of oak. There's a concentrated flavor accumulation and plenty of natural acidity in the fruit at harvest. It all translates to a fresh, early-drinking style of Chardonnay that captures the distinctive flavors and elegance of all things Tasmanian. A crisp mineral edge provides structure and tightness to the palate that is enriched by lingering tropical fruits. \$19.99.

Ninth Island Pinot Noir (2007), Tasmania: Intensely perfumed with a distinctive soft velvety texture and rich, fresh vibrant fruit. This Ninth Island Pinot captures your palate's attention, offering the most sensual Tasmanian summer berry characters, appealing tannins and excellent mouth feel. Initially, the taste is supple, round and quite delicate. But soon it bursts with richness and power as the delicious, fleshy Pinot Noir flavors fill your mouth. \$19.99.

Mark Your Calendar

TWO-DAY SUPER SALE! OCTOBER 23-24

Mark your calendar for our "Two-Day Super Sale" on October 23-24. All wines we be discounted 20% when you buy six bottles or more. In addition, on Saturday, October 24, all three stores will have a gala wine tasting featuring new releases, ol favorites, and some surprises. The tasting will run from 1:00PM.to 4:00PM.

Post Road Liquors

44 Boston Post Road
Wayland, MA 01778
508-358-4300

www.thepostscript.com

Postscript

P.S. The list of stunningly well-made Cabernets from Chile is quite lengthy. High on that list is our "P.S." Special, the **2007 Marques de Casa Concha** from Concha y Toro. This producer has always selected the best vineyards for its Cabernets. Grapes for the 2007 Marques edition come from the renowned Puente Alto district in central Chile. Our featured Cab possesses a deep color and dense, layered fruit. It's not so much a "fruit bomb" but rather a structured and balanced wine with layered

flavors of blackberry fruit and figs. Basically, it's a European style of Cabernet. The 2007 Marques de Casa Concha is a serious wine with its own identifiable Chilean Style. Rated 90+ points by Parker, we believe it should be rated even higher. **On sale for \$15.98.** (Regularly \$19.99.)



20% off Wines from Australia, New Zealand, Spain and Rhone Valley

Stock up on some delicious wines that we are featuring this month from Australia, New Zealand, Spain, and the Rhone Valley. Mix and match six or more bottles 750 ml. only from these locations and receive a 20% discount. Red stickered items net only.

September Sale!